BEING AN INFORMED FIDUCIARY

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INDEPENDENT FIDUCIARY ADMINISTRATOR FOR 75 YEARS

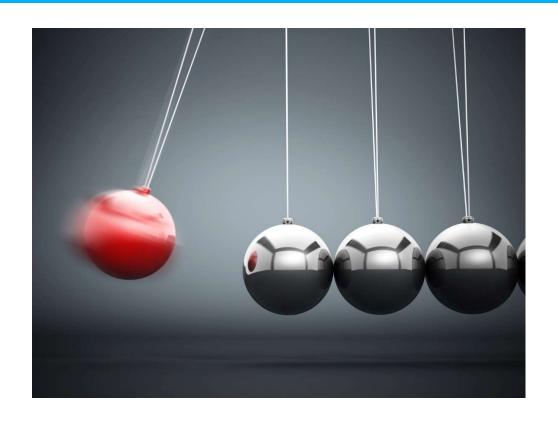


Founded as a not-for-profit cooperative in 1943 to serve as the principal fiduciary of the Federal Home Loan Banks' pension system.

One of the largest, most experienced 3(16) administrators in the U.S.



BIG CHANGES IN THE FIDUCIARY LANDSCAPE





CUSOS ARE DIRECTLY AFFECTED



- 2010 Dodd-Frank
- 2016 DOL fiduciary rules
- 2018 DOL rules overturned
- June 5 2019, SEC "best interest"
- December 2019, new DOL rules?
- Ongoing state law activity
- Retirement plan laws
- THE STORY IS STILL DEVELOPING



THE FIGHT ABOUT INTEREST-BEARING ACCOUNTS



- The 2016 DOL rules raised the question of whether banks and credit unions might enter into fiduciary status even with respect to interest-based products like CDs within IRAs
- The industry fought for a continued interpretation that these accounts were exempt, but the issue was never fully decided.

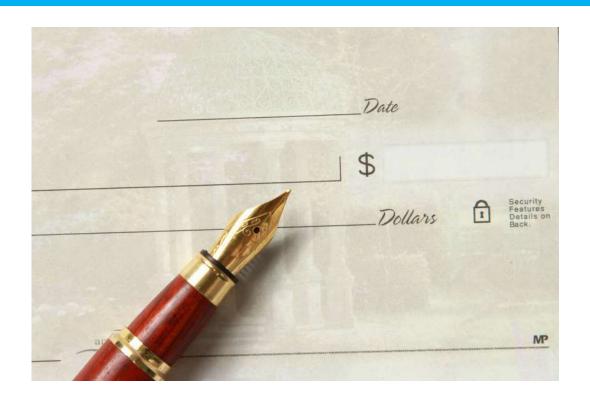


CREDIT UNION BOARD MEMBERS ARE FIDUCIARIES





RETIREMENT PLAN LAWSUITS



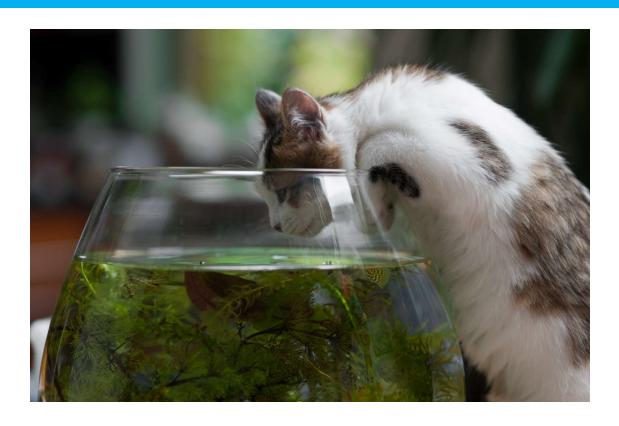


FIDUCIARY ADMINISTRATION GONE AWRY





THE ERA OF REGULATORY SCRUTINY





THE SEVEN UNIVERSAL FIDUCIARY PRINCIPLES

- Loyalty
- Prudence
- Proper handling of conflicts of interest
- Effective disclosure
- Reasonable costs and compensation
- Administration and recordkeeping
- Safekeeping





THANK YOU!

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